

Performance Measurement Services



Performance Measurement Case Study

ISSUE:

Few firms are efficient in monitoring and driving employee behavior that aligns with the company's long term mission statement and short term goals. Problems arise in connecting daily decisions to their entity wide impact.

SOLUTION:

Implemented the Sikich Performance Measurement Platform (PMP) to evaluate key performance indicators by Project Manager.

- Hours vs Budget
- Utilization of Project Manager and Project Staff
- Project Profitability
- Project Billing Performance and Billing Monitoring
- Business Development Activities

RESULTS:

- Brought focus to Location and project staff level.
- Visually illustrated Balanced Scorecard performance. KPIs that roll up to Executive Board by team.
- Demonstrated transparency in all levels of management.
- Real-time reporting of project status



Industry:
Professional Services

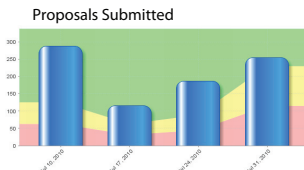
Company Profile:

Location:
Midwest

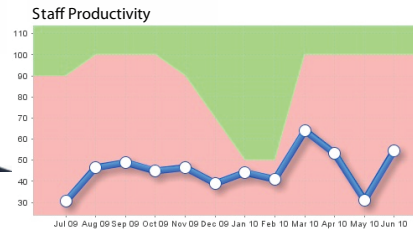
Financial:
\$20 - 25 Million in Annual Revenue

Personnel:
150 Employees

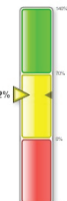
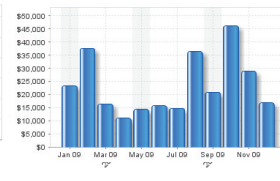
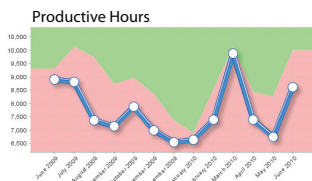
Case Study: Professional Services



Productivity Percent
24.41%



New Contacts per Month



Amount Billed WIP Remaining Net Billed Realization

Sikich offers performance measurement services to all industries, including commercial businesses, nonprofit, and governmental entities. Sikich Performance Measurement consultants access the expertise of industry specialists to develop meaningful key performance indicators (KPIs) that are displayed on scorecards and dashboards on our reporting solution, Sikich PMP.


To learn more about these services, please contact:



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